

# CloudCC EDITIONS

## COMPARISON MATRIX



CloudCC CRM

Grows your business with minimum input and maximum output. From our free edition ideal for startups to the deeply customizable edition suitable for larger enterprises, CloudCC will grow alongside your business.




Choose the right CloudCC edition for your business:

- included
- not included
- \$ additional cost

	Free	Essential	Professional	Most Popular Enterprise	Unlimited
<b>Pricing</b>					
Billed Annually	\$ 0	\$ 4.90	\$ 19	\$ 39	\$ 79
	3 free users	Per user/month	Per user/month	Per user/month	Per user/month
<b>Marketing</b>					
Campaigns	●	●	●	●	●
Multiple Campaign Channels	-	-	●	●	●
Campaign & Channel QR Code Generation	-	-	●	●	●
Sales Rep Solicitation	-	-	●	●	●
Campaign Members	●	●	●	●	●
Check-in	-	-	-	●	●
Invitation Reminders	-	-	-	●	●
Campaign ROI Analysis	●	●	●	●	●
Campaign Channel ROI Analysis	-	-	●	●	●
Campaign Hierarchies	●	●	●	●	●
<b>Lead Management</b>					
Leads	●	●	●	●	●
Custom Online Sign Up Forms	●	●	●	●	●
HTML Email Tracking	●	●	●	●	●
Lead Assignment	●	●	●	●	●
Lead Scoring	●	●	●	●	●
Lead Duplicate Detection	●	●	●	●	●
Lead Conversion	●	●	●	●	●
Lead Conversion in Mobile App	●	●	●	●	●
<b>Account &amp; Contact Management</b>					
360-Degree View of Account	●	●	●	●	●
Accounts	●	●	●	●	●
Account Teams	●	●	●	●	●
Account Transfers	●	●	●	●	●

	Free	Essential	Professional	Most Popular Enterprise	Unlimited
Contacts	●	●	●	●	●
Contact Role Hierarchies	●	●	●	●	●
<b>Opportunity Management</b>					
Opportunities	●	●	●	●	●
Sales Strategy	●	●	●	●	●
Sales Funnel	●	●	●	●	●
Custom Opportunity Process	●	●	●	●	●
Opportunity Genius	●	●	●	●	●
Conflict Opportunity Analysis	●	●	●	●	●
Opportunity Groups	●	●	●	●	●
Opportunity Products	-	-	●	●	●
Opportunity Contact Role	●	●	●	●	●
<b>Quote &amp; Contract Management</b>					
Quotes and Quote Line Items	-	-	●	●	●
Quote Export Format Options	-	-	●	●	●
Contracts	-	-	●	●	●
Payments	-	-	●	●	●
Invoices	-	-	●	●	●
<b>Product Management</b>					
Products	-	-	●	●	●
Price Books	-	-	●	●	●
<b>Sales Activities</b>					
Visits and Sign-ins	●	●	●	●	●
Events and Tasks	●	●	●	●	●
<b>Case Management</b>					
Cases	●	●	●	●	●
Web to Case Forms	●	●	●	●	●
Case Assignment	-	-	●	●	●
Case Escalation	-	-	●	●	●
Case History Tracking	-	-	●	●	●
Solutions	●	●	●	●	●
<b>CCChat</b>	●	●	●	●	●
<b>Document Library</b>	●	●	●	●	●
<b>Sales Homepage</b>	●	●	●	●	●
<b>Forecasts</b>	-	-	●	●	●
<b>Sales Dashboards</b>	●	●	●	●	●
<b>Mobile App for iOS and Android</b>	●	●	●	●	●
<b>H5 Access</b>	●	●	●	●	●

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<b>PaaS Level I</b>					
Reports and Dashboards	-	●	●	●	●
Mass Message and Mass Email	-	●	●	●	●
Email Templates	-	●	●	●	●
Merge Email	-	●	●	●	●
Field Tracking	-	●	●	●	●
Data Duplicate Detection and Merge	-	●	●	●	●
Global Search	-	●	●	●	●
Quick Create	-	●	●	●	●
Homepage Components	-	●	●	●	●
Homepage Components Assignment	-	●	●	●	●
Homepage Layouts and Assignment	-	●	●	●	●
User Interface Settings	-	●	●	●	●
Manage Users	-	●	●	●	●
Role Hierarchies	-	●	●	●	●
Profiles and Permission Sets	-	●	●	●	●
Data Import and Export	-	●	●	●	●
Data Validation Rules	-	●	●	●	●
Page Layouts and Assignment	-	●	●	●	●
Search Layouts	-	●	●	●	●
Record Types	-	●	●	●	●
Multi-Language	-	●	●	●	●
Multi-Currency	-	●	●	●	●
Multi-Time Zone	-	●	●	●	●
<b>PaaS Level II</b>					
Create Menus	-	●	●	●	●
Create Objects	-	-	●	●	●
Create Tabs	-	-	●	●	●
Create Fields (per object)	-	-	●	●	●
Create Custom Buttons and Links	-	-	●	●	●
Workflow and Approval Process	-	-	●	●	●
Territory Management	-	-	●	●	●
Sharing Rules	-	●	●	●	●
<b>PaaS Level III</b>					
Classes	-	-	-	●	●
Triggers	-	-	-	●	●
Scheduled Classes	-	-	-	●	●
Scheduled Jobs	-	-	-	●	●
Pages	-	-	-	●	●
Sites	-	-	-	●	●

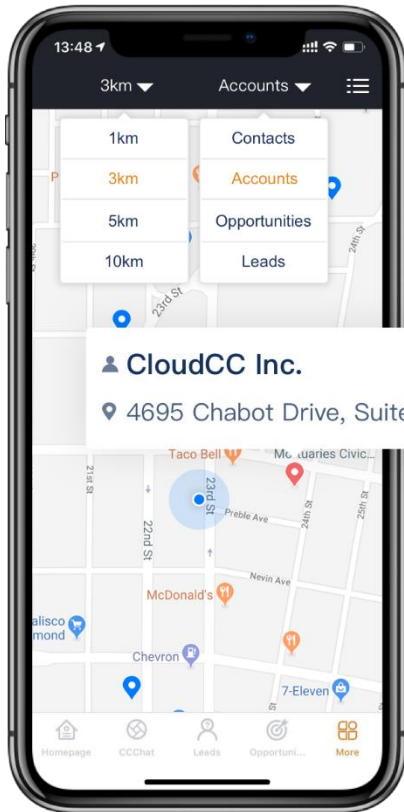
	Free	Essential	Professional	Most Popular Enterprise	Unlimited
Custom Settings	-	-	-	●	●
Custom Components	-	-	-	●	●
Web Service API	-	-	-	●	●
Developer Sandbox	-	-	-	-	●
<b>Partner Portal</b>	-	-	-	\$	\$
<b>24/7 Toll-Free Support</b>	-	\$	\$	\$	●
<b>Unlimited Online Training</b>	-	\$	\$	\$	●
<b>Storage</b>					
Data Storage (Minimum of 1GB/Org)	20 MB /User	20 MB /User	20 MB /User	20 MB /User	120 MB /User
File Storage (Minimum of 5GB/Org)	1 GB /User	1 GB /User	1 GB /User	1 GB /User	1 GB /User
<b>Add-ons and Integrations</b>					
 Quickbooks	-	●	●	●	●
 Dropbox	-	●	●	●	●
 Zapier	-	●	●	●	●
...	Contact Us to Learn More Integrations				
<b>General Limits</b>					
Custom Menus	-	Unlimited	Unlimited	Unlimited	Unlimited
Custom Objects	-	-	50	300	500
Custom Tabs	-	-	Unlimited	Unlimited	Unlimited
Custom Fields (per object)	-	50	100	200	500
Lookup Relationship Fields	-	5	5	24	24
Master-Detail Relationship Fields	-	1	1	1	1
Formula Fields	-	10	10	100	100
Auto Number Fields	-	2	2	2	2
Record Types (per object)	-	2	5	Unlimited	Unlimited
Sharing Rules (per object)	-	100 including 20 criteria-based	100 including 20 criteria-based	100 including 20 criteria-based	100 including 20 criteria-based
Validation Rules (per object)	-	20	20	100	500
Workflow and Approval Process (per object)	-	10	20	50	200
Profiles	-	5	20	30	30
Roles	-	5	10	100	Unlimited
Users	-	Unlimited	Unlimited	Unlimited	Unlimited
Triggers	-	-	-	100	Unlimited
Notes and Attachments	-	5 MB	5 MB	10 MB	100 MB
<b>Platform Extension Limits</b>					
Static Resources (250 MB/Org)	-	5 MB /static resource	5 MB /static resource	5 MB /static resource	5 MB /static resource
Maximum Java Code Capacity	-	-	-	3 MB	3 MB

	Free	Essential	Professional	Most Popular Enterprise	Unlimited
Maximum Characters of Class, Trigger, Page	-	-	-	1,000,000	1,000,000
Data Import	-	1000/batch	20,000/batch	30,000/batch	30,000/batch
<b>Total API Request Limits<sup>+</sup></b>	-	-	-	1,000 calls /day/org	3,000 calls /day/org
<b>Bandwidth Limit of Site Creating<sup>++</sup></b>	-	-	-	10 GB /day/site	20 GB /day/site

<sup>+</sup>Total Calls Per 24-Hour Period: Enterprise Edition:12,000+(number of licenses \* calls per license type). Maximum of 500,000 calls

Unlimited Edition:12,000+(number of licenses \* calls per license type).

<sup>++</sup>Maximum page view of your custom site: Enterprise Edition:200,000; Unlimited Edition:500,000







## Mobile Features on Every Edition.

- Sales Homepage
- Forecasts
- Scan business cards
- Nearby
- Check-in
- CCChat collaboration
- Work offline



## Contact Us

Offices			
			
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CloudCC is a cloud-based CRM software for managing your customer relationship for minimum input and maximum output.

From the free plan for startups to the deep customization for larger enterprises, CloudCC will grow alongside your business. Streamline your marketing, sales, service support, and other business process in one platform. The features and integrations we give you are unmatched.



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